



Midland International Air & Space Port

AIRPORT SPONSOR: CITY OF MIDLAND

DBE GOAL METHODOLOGY REPORT FOR FISCAL YEARS 2021 to 2023

(October 1, 2020 to September 30, 2023)

Attachment 4 Of the Overall MAF DBE Program

DBE Point of Contact:

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July 16, 2020

**Overall Goals and Methodology
Midland International Air & Space Port (MAF)
FYs 2021-2023 Update**

OVERALL GOALS (\$26.45)

Amount of goal:

Midland International Air & Space Port's (MAF) overall goal for Fiscal Years 2021-2023 (October 1, 2020 to September 30, 2023) is **9.80%** of the Federal financial assistance the Airport will expend in DOT-assisted contracts with DBE contractors.

Number of Projects to be covered by this contract goal:

The Midland International Air & Space Port (MAF) expects to fund seven (7) DOT-assisted contracts during Fiscal Years 2021 to 2023. The proposed projects are:

1. 2021 Relocate Access Gates & Associated Roadway (Construction)
 2. 2021 Airfield Lighting Rehab (Construction)
 3. 2022 NW Basin Wildlife Improvements (Construction)
 4. 2022 Airfield Snow Removal Vehicles (Equipment Purchase)
 5. 2022 Reconstruct Twy E (Design)
 6. 2023 Reconstruct Twy E (Construction)
 7. 2023 Runways 10-28 and 16R-34L Geotechnical Testing (Design)
-
1. The first project, 2021 Relocation of Access Gates & Associated Roadway, involves asphalt and concrete construction, curb and gutter, utility relocation and improvements (water, sewer, drainage, and communications cable), and fencing and gate relocation. The estimated budget for this project is \$1,192,545 (Federally-funded portion).
 2. The second project, 2021 Construction of Airfield Lighting Rehabilitation, includes runway and taxiway edge lighting, signage panels, electrical vault, and runway pavement surface condition (system and software). The anticipated funding for this project is \$1,732,500 (Federally-funded portion).
 3. The third project, 2022 Construction of Northwest Basin Wildlife Improvements, includes earthwork, concrete pavement, and seeding. The estimated budget for this project is \$2,520,000 (Federally-funded portion).
 4. The fourth project, 2022 Airfield Snow Removal Vehicles, involves equipment purchase only and does not include design or construction services. The estimated budget for this project is \$855,000 (Federally-funded portion).



5. Project #5, 2022 Design and Bidding Services for the Reconstruction of Taxiway E (west of Taxiway A) involves professional engineering services only. The estimated budget for this project is \$189,000 (Federally-funded portion).
6. The sixth project, 2023 Reconstruction of Taxiway E (west of Taxiway A) involves asphalt pavement construction and pavement marking. The estimated budget for this project is \$900,000 (Federally-funded portion).
7. The last project, 2023 Geotechnical Testing Services for design services associated with Runways 10-28 and 16R-34L, involves engineering and testing services. It has an estimated budget for this project is \$157,500 (Federally-funded portion).

The Midland International Air & Space Port has set a goal of expending **\$6,691,545** with certified DBE firms yielding a participation rate of **9.80%**.

Market Area:

After careful research of the historical bidding practices and responses to requests for professional services, the Midland International Air & Space Port has determined that its market area is made up of the following twelve (12) counties in Texas, known as the Odessa Region: Andrews, Crane, Ector, Loving, Martin, Midland, Pecos, Reeves, Terrell, Upton, Ward, and Winkler.

The Airport has implemented four (4) projects similar within recent years that are similar in nature to those slated for FYs 2021 – 2023. Of those three (3) were awarded to contractors/consultants located within the Market Area.

1. The 2019 project, construction administration and design for Taxiways A, U, and apron rehab, as well as an airport drainage study, did not have any DBE participation due to the limited availability of DBEs that provide those types of services. The prime for engineering services and construction administration is located in Midland County.
2. The construction of Taxiways A & U and apron rehabilitation (2018) achieved DBE participation of 12.84%. The prime contractor is located in Odessa, Texas, within the MAF market area.
3. The Security Checkpoint improvement project (2017) had no DBE participation due to the specialized services required and lack of DBEs that provide those services. The prime contractor is located in Midland, Texas, within the MAF market area.
4. The rehabilitation of Runways 10-28 and 16R-34L and associated taxiways (2017) had DBE participation of 14.20%. The prime contractor is located in Bountiful, Utah, which is not within the MAF market area.



As can be seen by this analysis, the majority of the respondents come from the Odessa Region and the substantial majority of contracting dollars has been expended in the same area. Consequently, the Airport has determined that the appropriate Market Area is the Odessa Region of Texas.

Method:

In accordance with the current FAA and DOT guidance, the Midland International Air & Space Port is utilizing a two-step process in setting its FY 2021-2023 goals. The first step examines the relative availability of DBE firms in the established Market Area and the second step allows for adjustments to the relative availability based on:

- Information from available Disparity Studies
- Information gained from research and outreach with:
 - Organizations servicing or representing DBE's,
 - Federal, State and Local agencies that procure services,
 - Agencies charged with enforcing Civil Rights Law
 - State and Local Agencies responsible for minority/women's affairs
- Historical accomplishments of the Airport's DBE program

Relative Availability:

The FY 2021-2023 projects will include design/bidding services, pavement construction, utility construction, fencing and gate construction, electrical work, geotechnical testing, and equipment purchase (Snow removal vehicles.) The following documents the relative availability for each of the trades involved in these projects and will be used in the overall calculation of relative availability for the FY 2021-2023 goal. Following is a summary of the method used to calculate this goal:

Step 1: The method used to calculate the relative availability of DBEs for Step 1 in this process is 26.45(c) (1) DBE Directories and Census Bureau Data. The base figure was determined by dividing the total DBE firms in the local market area by the total of all firms (both compiled according to the relevant NAICS project codes). The following tables identify the main components of the projects broken down by trade with appropriate NAICS codes.



Project 1: 2021 Relocate Vehicle Security Access Gates & Associated Roadway (Construction)

This project involves asphalt and concrete work, curb and gutter, utility relocation and improvements (water, sewer, drainage, and communications cable), and fencing and gate relocation. The estimated budget for this project is \$1,192,545 (Federally-funded portion). The following table documents the relative availability of these trades:

NAICS Code	Work Item	Weighting Factor	DBEs in Market Area	All Available Firms	Relative Availability
237310	Pavement, curb & gutter construction	40%	4	16	10.00%
237110	Water, sewer, utility construction	12%	2	27	0.89%
238990	Fencing, relocate gate	27%	0	30	0.00%
238210	Extend electrical service	21%	2	121	0.35%
	Totals for this Contract	100%	8	194	11.24%

The anticipated funding for this project is \$1,192,545 (Federal portion). As identified in the above table, this project includes multiple types of construction. Therefore, the baseline DBE goal for this contract should be weighted to reflect the potential DBE participation more accurately, as shown below:

$$\begin{aligned} \text{Base Figure} = & \% \text{ Pvmt Construction} \times \frac{\# \text{ DBE} - \text{Local Market (4)}}{\# \text{ All Firms (16)}} + \\ & \% \text{ Util Construction} \times \frac{\# \text{ DBE} - \text{Local Market (2)}}{\# \text{ All Firms (27)}} + \\ & \% \text{ Fencing Construction} \times \frac{\# \text{ DBE} - \text{Local Market (0)}}{\# \text{ All Firms (30)}} + \\ & \% \text{ Elec Service} \times \frac{\# \text{ DBE} - \text{Local Market (2)}}{\# \text{ All Firms (121)}} \end{aligned}$$

$$\text{Base Figure} = (40\% \times 4/16) + (12\% \times 2/27) + (27\% \times 0/30) + (21\% \times 2/121) = 11.24\%$$

These calculations provide a Base Figure of **11.24%**.



Project 2: 2021 Airfield Lighting Rehab (Construction)

This project includes runway and taxiway edge lighting, signage panels, electrical vault, and runway pavement surface condition (system and software). The anticipated funding for this project is \$1,732,500 (Federally-funded portion). The following table documents the relative availability for these trades:

NAICS Code	Work Item	Weighting Factor	DBEs in Market Area	All Available Firms	Relative Availability
238210	Rwy/Twy edge lighting, electrical vault	88%	2	121	1.45%
541512	Pvmt surface cond. system/software	12%	0	21	0.00%
	Totals for this Contract	100%	2	142	1.45%

The anticipated funding for this project is \$1,732,500 (Federal portion). As identified in the above table, this project includes electrical work and specialized pavement surface software. Therefore, the baseline DBE goal for this contract should be weighted to reflect the potential DBE participation more accurately, as shown below:

$$\begin{aligned} \text{Base Figure} = & \% \text{ Lightng, elec vault} \times \frac{\# \text{ DBE} - \text{Local Market (2)}}{\# \text{ All Firms (121)}} + \\ & \% \text{ System, software} \times \frac{\# \text{ DBE} - \text{Local Market (0)}}{\# \text{ All Firms (21)}} \end{aligned}$$

$$\text{Base Figure} = (88\% \times 2/121) + (12\% \times 0/21) = 1.45\%$$

These calculations provide a Base Figure of **1.45%**.



Project 3: 2022 Northwest Basin Wildlife Improvements (Construction)

This project involves includes earthwork, concrete pavement, and seeding for improvements to the Northwest Basin. The estimated budget for this project is \$2,520,000 (Federally-funded portion). The following table documents the relative availability for these trades:

NAICS Code	Work Item	Weighting Factor	DBEs in Market Area	All Available Firms	Relative Availability
238910	Earthwork, site preparation	76%	2	10	15.20%
237310	Concrete construction	17%	4	16	4.25%
561730	Seeding	7%	0	46	0.00%
	Totals for this Contract	100%	6	72	19.45%

The anticipated funding for this project is \$2,520,000 (Federal portion). As identified in the above table, this project includes earthwork, concrete pavement, and seeding. Therefore, the baseline DBE goal for this contract should be weighted to reflect the potential DBE participation more accurately, as shown below:

$$\begin{aligned} \text{Base Figure} = & \% \text{ Earthwork} \times \frac{\# \text{ DBE} - \text{Local Market (2)}}{\# \text{ All Firms (10)}} + \\ & \% \text{ Concrete Construction} \times \frac{\# \text{ DBE} - \text{Local Market (4)}}{\# \text{ All Firms (16)}} + \\ & \% \text{ Seeding} \times \frac{\# \text{ DBE} - \text{Local Market (0)}}{\# \text{ All Firms (46)}} \end{aligned}$$

$$\text{Base Figure} = (76\% \times 2/10) + (17\% \times 4/16) + (7\% \times 0/46) = 19.45\%$$

These calculations provide a Base Figure of **19.45%**.

Project 4: 2022 Airfield Snow Removal Vehicles

This project is limited to the procurement of snow removal vehicles. It does not lend itself to further breakdown or opportunities for additional subcontracting since it only involves equipment procurement, and is, therefore, not subject to DBE participation. The anticipated funding for this project is \$855,000 (Federal portion).



Project 5: 2022 Reconstruct Twy E, West of Twy A (Design)

This project involves professional engineering/design/bidding services only for the reconstruction of Taxiway E. The estimated budget for this project is \$189,000 (Federally-funded portion). The following table documents the relative availability for this trade:

NAICS Code	Work Item	Weighting Factor	DBEs in Market Area	All Available Firms	Relative Availability
541330	Engineering Services	100%	1	70	1.43%
	Totals for this Contract	100%	1	70	1.43%

The anticipated funding for this project is \$189,000 (Federal portion). As identified in the above table, this project includes engineering services only. Therefore, the baseline DBE goal for this contract cannot be weighted to adjust the potential DBE participation.

Base Figure = % Engineering Serv x $\frac{\# \text{ DBE} - \text{Local Market (1)}}{\# \text{ All Firms (70)}}$

Base Figure = 100% x 1/70 = 1.43%

These calculations provide a Base Figure of **1.43%**.



Project 6: 2023 Reconstruct Twy E, West of Twy A (Construction)

This project involves asphalt pavement construction and pavement marking. The estimated budget for this project is \$900,000 (Federally-funded portion). The following table documents the relative availability of these trades:

NAICS Code	Work Item	Weighting Factor	DBEs in Market Area	All Available Firms	Relative Availability
237310	Asphalt pavement construction	99%	4	16	24.75%
237310	Pavement marking	1%	4	16	0.25%
	Totals for this Contract	100%	8	32	25.00%

The anticipated funding for this project is \$900,000 (Federal portion). As identified in the above table, this project includes asphalt construction and pavement marking (both are covered under the same NAICS codes). Therefore, the baseline DBE goal for this contract should be weighted to reflect the potential DBE participation more accurately, as shown below:

$$\text{Base Figure} = \% \text{ Asphalt Construction} \times \frac{\# \text{ DBE} - \text{Local Market (4)}}{\# \text{ All Firms (16)}} +$$

$$\% \text{ Pvmt Marking} \times \frac{\# \text{ DBE} - \text{Local Market (4)}}{\# \text{ All Firms (16)}}$$

$$\text{Base Figure} = (9\% \times 4/16) + (1\% \times 4/16) = 25.00\%$$

These calculations provide a Base Figure of **25.00%**.



Project 7: 2023 Geotechnical Testing for Runways 10-28 and 16R-34L (Design)

This project involves professional design/bidding services and geotechnical testing for the Runway 10-28 and Runway 16R-34L projects. The estimated budget is \$157,500 (Federally-funded portion.) The following table documents the relative availability of these trades:

NAICS Code	Work Item	Weighting Factor	DBEs in Market Area	All Available Firms	Relative Availability
541330	Design/Bidding Services	15%	1	70	0.21%
541380	Geotechnical Testing	85%	1	30	2.83%
	Totals for this Contract	100%	2	100	3.05%

The anticipated funding for this project is \$157,500 (Federal portion). As identified in the above table, this project includes engineering and geotechnical testing services. Therefore, the baseline DBE goal for this contract should be weighted to reflect the potential DBE participation more accurately, as shown below:

$$\begin{aligned} \text{Base Figure} = & \% \text{ Engineering Serv} \times \frac{\# \text{ DBE} - \text{Local Market (1)}}{\# \text{ All Firms (70)}} + \\ & \% \text{ Geotechnical Testing} \times \frac{\# \text{ DBE} - \text{Local Market (1)}}{\# \text{ All Firms (30)}} \end{aligned}$$

$$\text{Base Figure} = (15\% \times 1/70) + (85\% \times 1/30) = 3.05\%$$

These calculations provide a Base Figure of **3.05%**.

Data Sources for Step One, Relative Availability:

- *DBEs in Local Market Area: State of Texas Department of Transportation DBE directory for Federal Aid Projects in the following counties, which comprise the Odessa Region: Andrews, Crane, Ector, Loving, Martin, Midland, Pecos, Reeves, Terrell, Upton, Ward, and Winkler*
- *All Available Firms: U.S. Census Data*



Weight Factors:

Following the procedures to add weight factors based on the individual project estimates, an additional weight factor is applied based on each project's percentage of the total amount of anticipated award construction dollars.

Project	Amount of Estimate	% of Total Estimate / Weight factor
1: 2021 Relocate Access Gates & Roadway	\$1,192,545	17.82%
2: 2021 Airfield Lighting Rehab (Construction)	\$1,732,500	25.89%
3: 2022 NW Basin Wildlife Improvements (Constr)	\$2,520,000	37.67%
4: 2022 Snow Removal Vehicles (\$855,000 purchase)	N/A	N/A
5: 2022 Reconstruct Twy E (Design)	\$189,000	2.82%
6: 2023 Reconstruct Twy E (Construction)	\$900,000	13.45%
7: 2023 Rwy 10-28 & 16R-34L Geotechnical Testing	\$157,500	2.35%
Total (excluding purchase projects)	\$6,691,545	100.00%

Overall Base Figure:

The Overall Base Figure is calculated by multiplying each project's (contract) base figure by its weight factor, and adding them together.

- 1: 2021 Relocate Access Gates & Roadway (11.24 x 0.1782) = 2.00%
- 2: 2021 Airfield Lighting Rehab (1.45 x 0.2589) = 0.38%
- 3: 2022 NW Basin Wildlife Improvements (19.45 x 0.3767) = 7.32%
- 4: 2022 Airfield Snow Removal Vehicles (purchase) – N/A
- 5: 2022 Reconstruct Twy E (1.43 x 0.0282) = 0.04%
- 6: 2023 Reconstruct Twy E (25.00 x 0.1345) = 3.36%
- 7: 2023 Rwy 10-28 & 16R-34L Geotechnical Testing (3.05 x 0.0235) = 0.07%

$$\begin{aligned} \text{Overall Base Figure} &= (11.24 \times 0.1782) + (1.45 \times 0.2589) + (19.45 \times 0.3767) + \\ &\quad (1.43 \times 0.0282) + (25.00 \times 0.1345) + (3.05 \times 0.0235) \\ &= \mathbf{13.18\%} \end{aligned}$$



Step Two:

This step is intended to adjust the “base figure” percentage from Step 1 so that it reflects as accurately as possible the DBE participation the recipient would expect in the absence of discrimination.

Disparity Studies:

First, the airport searched out the availability of information from Disparity Studies. This effort was unable to document the preparation of any disparity studies for the area over the course of the last several years. To document this fact, the Airport first performed an internet search which yielded two databases of disparity studies – both of which are maintained by the DOT Office of Small and Disadvantaged Business Utilization:

Disparity Studies Performed Since 1998 and found at <http://osdbuweb.dot.gov/disparity/>

- Disparity Studies Performed Since 1998 and found at: <http://osdbuweb.dot.gov/disparity/>
- Partial List of Disparity Studies conducted for State and Local Agencies and found at: <http://osdbuweb.dot.gov/business/Dbbe/disparit3.xls>

Finding no available data at either of these sites, the Airport attempted to contact the following organizations via phone in June of 2020:

- Midland Development Corporation (855) 824-6435
- Small Business Development Center, Midland (432) 552-2455
- Texas Workforce Commission (800) 558-8321

None of these agencies responded to our request for information regarding disparity studies performed for the region.

Historical DBE Accomplishments:

Since none of these sources was able to provide the Airport with any available disparity study information and with the lack of any disparity study being performed in the region, the Airport must then look to historical performance and DBE goal accomplishment under previous FAA grants for similar types of construction. The airport reviewed its historical DBE participation achievement in order to ensure the goal’s reasonableness. By averaging the median historical DBE participation rate with the relative availability calculated in Step 1, an adjusted DBE goal for the Fiscal Years 2021-2023 is calculated.

The historic overall DBE goals accomplished at the Airport for similar work in recent years was examined relative to the above consideration are summarized in the following table:



MAF Historical DBE Accomplishments for Similar DOT-Assisted Contracts

Fiscal Year	Goal	Accomplishment	Type of Work
2019	9.82	0.00%	Twys/Aprons, Drainage, Design Twys/Apron/Wildlife Basin
2018	No goal	12.84%	Construct Taxiways A & U and Rehabilitate Apron
2017	9.55%	0.00%	Construct Security Checkpoint Improvements
2017	9.55%	14.20%	Rehab of Runways 10-28 and 16R-34L and Taxiways
		6.42%	Median Accomplishments for all Projects

Since 'median' is defined as the middle value in a list of numbers, the table above indicates that the median accomplishment is **6.42%**. By averaging the median historical DBE participation rate with the relative availability calculated in Step 1, an adjusted DBE goal for the Fiscal Years 2021-2023 is calculated. The median percentage of accomplishment for all similar projects over recent years is therefore determined to be **6.42%**.

When we compare this with the proposed base figure for FY 2021-2023, we determine that our adjusted overall goal is: **9.80%**.

$$\text{(Base figure) } 13.18 + \text{(Historical Median) } 6.42\% \text{ divided by } 2 = \text{9.80\% (Adjusted Overall Goal)}$$

Breakout of Estimated Race-Neutral and Race-Conscious Participation:

The Midland International Air & Space Port will strive to meet the maximum feasible portion of its overall goal by using race-neutral means of facilitating DBE participation. The Airport uses the following race-neutral means to increase DBE participation: By arranging solicitations, times for the presentations of bids, quantities, specifications, and delivery schedules in ways to facilitate DBE, and other small businesses, participation (e.g. requiring and/or encouraging prime contractors to subcontract portions of work that they might otherwise perform with their own forces). Additionally, the Airport and its consultants provide all potential bidders with information about the State of Texas Department of Transportation web site for certified DBE contractors found at:

<https://txdot.txdotcms.com/>

Over the history of DBE data tracking, the Airport has not consistently met its goals. As such, MAF intends to meet the entire goal through race-conscious means. When actual achievement exceeds the goal, MAF will be in a position to meet the goal through race-neutral means. However, since actual achievement has regularly fallen short of the goal, no race-neutral participation will be assumed.



Public Participation:

Consultation

The Airport encourages the participation of Disadvantaged Business Enterprises in its Development Program. In an effort to reach the available DBE community, seek out public input into the goal setting process, and to ensure wide distribution of the information contained in this document, the Airport makes copies of its DBE Program and Annual Goals Setting Document available to the local chapter of the Associated General Contractors, local architects and engineers, prospective bidders, and other interested parties.

As documented in the Market Area section of this report, the relative availability of DBE firms is somewhat limited. In order to encourage participation by Certified DBE firms, the Airport:

1. Provides prospective bidders with information on the State of Texas certified list of DBE contractors.
2. Contacts the State of Texas to ascertain the availability of DBE contractors in the Market Area and work on ways to encourage participation.

To comply with Code of Federal Regulations Title 49, Part 26, Section 26.45(g)(1)(i), the Airport held a teleconference on July 16, 2020, to:

- Reach out to minority, women's and general contractor groups to discuss opportunities for DBEs;
- Discuss the process to become a certified-DBE;
- Address issues that contractors face with the DBE certification process;
- Present the proposed DBE Goal for FYs 2021-2023, and
- Discuss construction projects that are planned at the airport during this period.

The following parties were invited to participate:

- Uptown Midland Business and Professional Women's Association
- Black Chamber of Commerce of the Permian Basin, Odessa
- Midland Hispanic Chamber of Commerce
- West Texas Chapter of the Associated General Contractors
- Midland Chamber of Commerce; and
- All DBE's located within the 12 county market area known as the Odessa Region (Andrews, Crane, Ector, Loving, Martin, Midland, Pecos, Reeves, Terrell, Upton, Ward, and Winkler Counties).



The following documents related to the DBE Goal Teleconference can be found in the Appendix:

- A – Email invitations to the July 17, 2020, teleconference
- B – List of the participants invited to attend the teleconference
- C – PDF of the online presentation
- D – List of attendees
- E – Screenshot of website notice



Published Notice

The following is the notice of availability of the Airport's proposed goals and goal setting methodology:

WEBSITE PUBLIC NOTICE

Disadvantaged Business Enterprise (DBE) Goals for Federal Fiscal Years 2021-2023

The Midland International Air & Space Port hereby announces its DBE goals for fiscal years 2021 through 2023 for airport construction projects. A report of the proposed goals and goal setting methodology is available for inspection between 8:00 a.m. and 4:30 p.m., Monday through Friday, beginning July 17, 2020, through July 15, 2020, in the Airport Administrative office, 9506 La Force Boulevard, Midland, TX 79706.

Kim Watkins
Disadvantaged Business Enterprise
Liaison Officer (DBELO)
Midland International Air & Space Port
P.O. Box 60305
Midland, TX 79711

Federal Aviation Administration
Civil Rights Staff, AWP-9
PO Box 92007
Los Angeles, CA 90009-2007



Contract Goals

Historically, the Airport has used race-conscious measures in obtaining its overall contract goals on federally assisted contracts. While the Airport continues to look for meaningful participation in its federally-funded program, it still believes that race-conscious goal setting is appropriate for the FY 2021-2023 DBE Program. This is largely due to the fact that historical experience with construction projects has not resulted in the Airport exceeding its goals. Should upcoming projects show significant DBE participation, the Airport will consider the utilization of race-neutral means in the future.

We estimate that, in meeting our overall adjusted goal of **9.80%** we will obtain **0%** from race-neutral participation and **9.80%** from race-conscious measures (e.g. setting contract goals). The estimation of race-neutral participation and race-conscious measures percentages are based on past participation and established goals.

The Airport will use contract goals to meet any portion of the overall goal the Airport does not project being able to meet using race-neutral means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the Airport's overall goal that is not projected to be met through the use of race-neutral means.

The Airport will establish contract goals only for those DOT-assisted contracts that have subcontracting possibilities. It is not necessary to establish a contract goal on every contract, and the size of contract goals will be adapted to the circumstances of each contract (e.g., type and location of work, availability of DBEs to perform the particular type of work).



APPENDIX DBE GOAL TELECONFERENCE

July 16, 2020 at 1:30 (CST)

- A – Email invitation to the 7-16-20 teleconference
- B – List of the participants invited to attend the teleconference
- C – PDF of the online presentation
- D – List of attendees
- E – Screenshot of website notice



From: [KG Admin](#)
To: [Lisa Lawson](#)
Subject: Fwd: MAF - DBE Teleconference Invitation
Date: Monday, July 6, 2020 9:18:39 AM

----- Forwarded message -----

From: **KG Admin** <admin@kutchins-groh.com>
Date: Thu, Jul 2, 2020 at 12:14 PM
Subject: MAF - DBE Teleconference Invitation
To: <doublea.contracting@yahoo.com>, <alozano-llco@hotmail.com>, <tina_fcsc@yahoo.com>, <mikeh@reecealbertinc.com>, <dennish@hi-lite.com>, <sales@ruralelectric.com>, <s.huerta@jonesdp.com>, <michaelr@rrc-construction.com>, <rob@maxwellashalt.com>, <steve.s@onyxcontractors.com>, <office@dtm-tx.com>, <IGNACIO.LOPEZ6321@gmail.com>, <sego4@aol.com>, <mat_mcclure1964@yahoo.com>, <polancotaxserv@sbcglobal.net>, <shellie@a1graphicsolutions.com>, <lesley.donnell@roberthalf.com>, <odel.crawford@sbcglobal.net>, <rls@midlandhcc.com>, <jacob.kirkland@teomert.com>, <info@midlandtxchamber.com>, <renee@odessachamber.com>, <michael.d.bryant@txdot.gov>, <jruff@midlandtexas.gov>, <kwatkins@midlandtexas.gov>, <DWinchester@team-psc.com>

You are invited to attend a teleconference regarding Disadvantaged Business Enterprise (DBE) participation for upcoming projects at the Midland International Air & Space Port (MAF) for federal fiscal years 2021-2023. Work items that are anticipated in upcoming projects include pavement construction, pavement marking, earthwork, utility construction, electrical work, system and software design, seeding, geotechnical testing, and design/bidding services.

Thursday, July 16, 2020, at 1:30 PM (CST)

As part of the Federal Aviation Administration's public consultation requirement for the Disadvantaged Business Enterprise (DBE) goal-setting process*, Kutchins & Groh, LLC is hosting a teleconference, on behalf of the airport, to notify companies within the Midland market area of upcoming construction projects.

The purpose of this teleconference is to:

- Reach out to minority, women's and general contractor groups to discuss opportunities for DBEs
- Discuss the process to become a certified DBE
- Identify issues that contractors face with the DBE certification process

- Present the proposed DBE Goal for the Midland International Air & Space Port for Federal Fiscal Years 2021-2023
- Review proposed projects that are planned at MAF during this period

To register for this teleconference, please click on the link below entitled "Register." Once your registration is complete, you will be provided with the teleconference details and the dial-in information. Prior to the start of the teleconference, a PDF version of the teleconference presentation will be sent to all registered participants via email.

[Register](#)

Please feel free to share this with anyone else that you think might be interested in participating in this teleconference.

**Code of Federal Regulations Title 49, Part 26, Section 26.45(g)(1)(i)*



KG Admin <admin@kutchins-groh.com>

MAF - DBE Teleconference Invitation

KG Admin <admin@kutchins-groh.com>

Tue, Jul 14, 2020 at 10:24 AM

To: doublea.contracting@yahoo.com, alozano-llco@hotmail.com, tina_fcsc@yahoo.com, mikeh@reecealbertinc.com, dennish@hi-lite.com, sales@ruralelectric.com, s.huerta@jonesdp.com, michaelr@rrc-construction.com, Rob Mac <rob@maxwellasphalt.com>, steve.s@onyxcontractors.com, office@dtm-tx.com, IGNACIO.LOPEZ6321@gmail.com, sego4@aol.com, mat_mcclure1964@yahoo.com, polancotaxserv@sbcglobal.net, Shellie Robbins <shellie@a1graphicsolutions.com>, lesley.donnell@roberthalf.com, odel.crawford@sbcglobal.net, rls@midlandhcc.com, jacob.kirkland@teomert.com, info@midlandtxchamber.com, renee@odessachamber.com, michael.d.bryant@txdot.gov, kwatkins@midlandtexas.gov

You are invited to attend a teleconference regarding Disadvantaged Business Enterprise (DBE) participation for upcoming projects at the Midland International Air & Space Port (MAF) for federal fiscal years 2021-2023. Work items that are anticipated in upcoming projects include pavement construction, pavement marking, earthwork, utility construction, electrical work, system and software design, seeding, geotechnical testing, and design/bidding services.

Thursday, July 16, 2020, at 1:30 PM (CST)

As part of the Federal Aviation Administration's public consultation requirement for the Disadvantaged Business Enterprise (DBE) goal-setting process*, Kutchins & Groh, LLC is hosting a teleconference, on behalf of the airport, to notify companies within the Midland market area of upcoming construction projects.

The purpose of this teleconference is to:

- Reach out to minority, women's and general contractor groups to discuss opportunities for DBEs
- Discuss the process to become a certified DBE
- Identify issues that contractors face with the DBE certification process
- Present the proposed DBE Goal for the Midland International Air & Space Port for Federal Fiscal Years 2021-2023
- Review proposed projects that are planned at MAF during this period

To register for this teleconference, please click on the link below entitled "Register." Once your registration is complete, you will be provided with the teleconference details and the dial-in information. Prior to the start of the teleconference, a PDF version of the teleconference presentation will be sent to all registered participants via email.

Register

Please feel free to share this with anyone else that you think might be interested in participating in this teleconference.

**Code of Federal Regulations Title 49, Part 26, Section 26.45(g)(1)(i)*

Attachment B

MIDLAND FY 2021-2023 DBE GOAL - LIST OF INVITEES FOR 7-16-20 TELECONFERENCE at 1:30 (CST)

Company		Contact	email	City	Type of Work	
1	CONTRACTORS	Double A Contracting, L.P.	Arturo Vizcaino	douplea.contracting@yahoo.com	Odessa	237310 - Construction
2		L&L Company, DBA LL Bros	Alicia Lozano	alozano-llco@hotmail.com	Odessa	237310 - Construction
3		Felix Chavez & Son Construction, LLC	Ryan Chavez	tina_fcsc@yahoo.com	Midland	237310 - Construction
4		Reece Albert Inc.		mikeh@reecealbertinc.com	Midland	237310 - Construction
5		Hi-Lite Airfield Services, LLC		dennish@hi-lite.com	Adams Center, NY	237310 - Construction
6		Rural Electric, Inc.		sales@ruralelectric.com	Mesa, AR	238210 - Electrical
7		Jones Bros. Dirt and Paving		s.huerta@jonesdp.com	Odessa	237310 - Construction
8		RRC Construction		michaelr@rrc-construction.com	Midland	237310 - Construction
9		Maxwell Asphalt, Inc		rob@maxwellasphalt.com	Salt Lake City, UT	237310 - Construction
10		Onyx General Contractors, LLC		steve.s@onyxcontractors.com	Midland	237310 - Construction
11		DTM Trucking	Daniel Magallanes	office@dtm-tx.com	Midland	484110 - Trucking
12		LPZ Enterprises, LLC	Ignacio Lopez	IGNACIO.LOPEZ6321@GMAIL.COM	Midland	484110 - Trucking
13		Michael's Santana Trucking (Odessa)	Michael Moore	sego4@aol.com	Odessa	484110 - Trucking
14		McClure & Son Trucking, Inc	Mat McClure	mat_mcclure1964@yahoo.com	Midland	484110 - Trucking
15		REB Trucking, LLC	Romeo Trevino	polancotaxserv@sbcglobal.net	Odessa	484110 - Trucking
16	REPS	Uptown Midland Business and Professional Women's Association	Shellie Robbins	shellie@a1graphicsolutions.com	Midland	Representative
17		Uptown Midland Business and Professional Women's Association	Lesley Connell	lesley.donnell@roberthalf.com	Midland	Representative
18		Black Chamber of Commerce of the Permian Basin, Odessa	Odel Crawford	odel.crawford@sbcglobal.net	Odessa	Representative
19		Midland Hispanic Chamber of Commerce	Rachel Stone	rls@midlandHCC.com	Midland	Representative
20		West Texas Chapter of the Associated General Contractors	Jacob Kirkland	jacob.kirkland@teomert.com	Midland	Representative
21		Midland Chamber of Commerce	Bobby Burns	info@midlandtxchamber.com	Midland	Representative
22		Odessa Chamber of Commerce	Renee Earls	renee@odessachamber.com	Odessa	Representative
23	TXDOT Office of Civil Rights	Michael Bryant	michael.d.bryant@txdot.gov	Austin	TX DOT	
24	MAF	Midland International Air & Space Port	Justine Ruff	jruff@midlandtexas.gov	Midland	Airport
25		Midland International Air & Space Port	Kim Watkins	kwatkins@midlandtexas.gov	Midland	Airport
26		Midland International Air & Space Port	Danny Winchester	DWinchester@team-psc.com	Midland	Consultant
27	K&G	Kutchins & Groh	Lisa Lawson	lisa@kutchins-groh.com	New Orleans	Consultant
28		Kutchins & Groh	Greg Groh	greg@kutchins-groh.com	New Orleans	Consultant
29		Kutchins & Groh	Brad Kutchins	brad@kutchins-groh.com	Mansfield	Consultant

Midland International Air & Space Port



Presented by: Kutchins & Groh, LLC

DBE Goal Teleconference

Thursday, July 16, 2020

1:30 PM (CST)



Midland International
Air & Space Port



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Contacts

Teleconference Participants

Certified DBEs Across Airport's Market Area

Midland International Air & Space Port Staff

- Justine Ruff, Director of Airports
- Kim Watkins, Accounting Manager/DBE Liaison Officer

Consultants

- Parkhill, Smith & Cooper, Inc.
- Kutchins & Groh, LLC

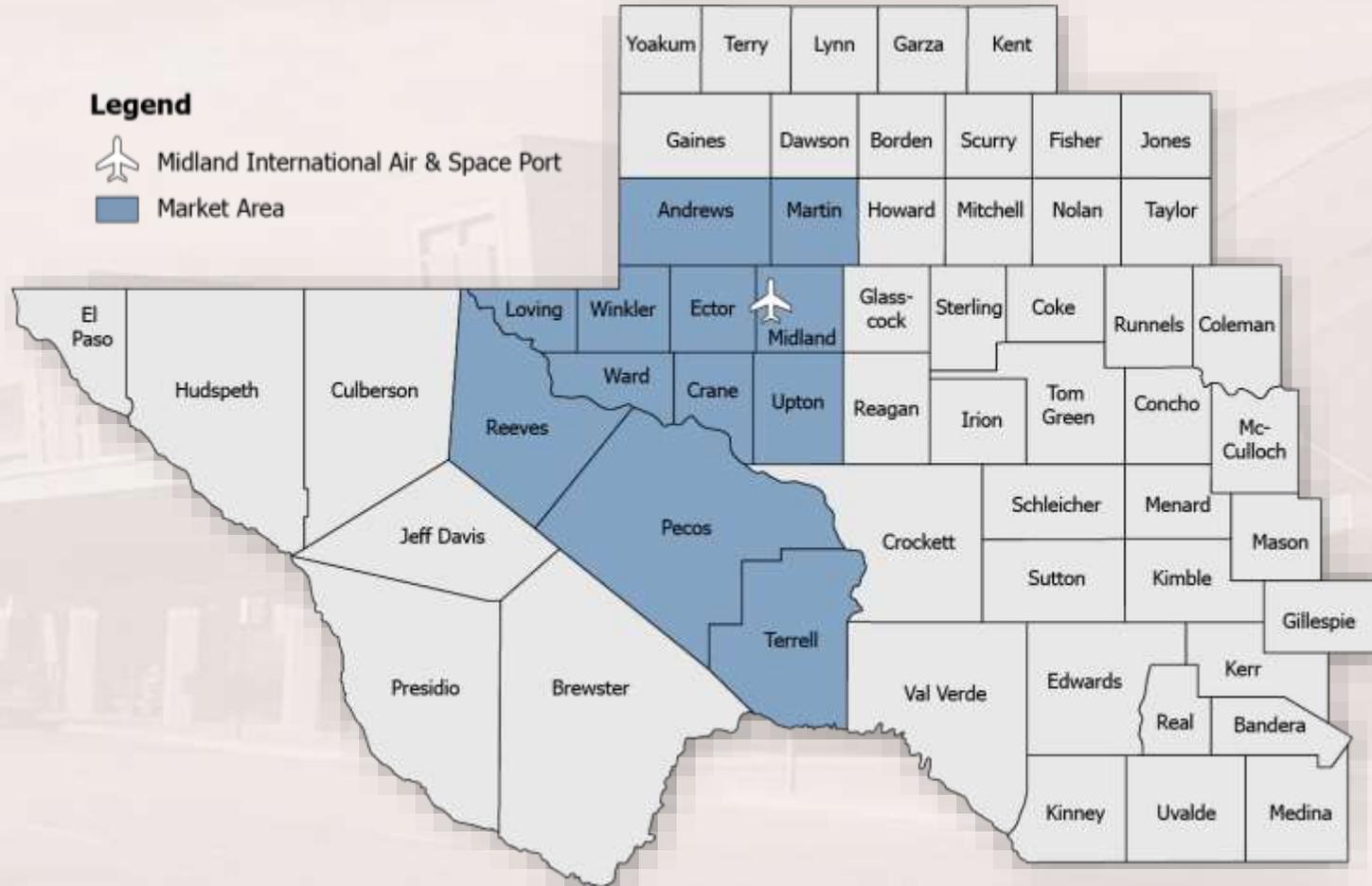
Professional & Economic Development Organizations

- Uptown Midland Business and Professional Women's Association
- Black Chamber of Commerce of the Permian Basin
- Midland Hispanic Chamber of Commerce
- West Texas Chapter of the Associated General Contractors
- Midland Chamber of Commerce
- Odessa Chamber of Commerce

Teleconference Purpose

- Reach out to minority, women's and general contractor groups to discuss opportunities for DBEs
- Discuss the process to become a certified DBE
- Address issues that contractors face with the DBE certification process
- Present the proposed DBE Goals for the Midland International Air & Space Port for Federal Fiscal Years 2021-2023
- Discuss the proposed construction projects that are planned at the Airport during this period
- Discuss the DBE Goal Setting Process

Airport Market Area



Texas Certifying Agencies



City of Houston

Office of Business Opportunity

[Click Here for Website](#)



Corpus Christi Regional Transportation Authority

[Click Here for Website](#)



South Central Texas Regional Certification Agency

[Click Here for Website](#)



City of Austin

Small/Minority Business Resources

[Click Here for Website](#)



North Central Texas Regional Certification Agency

[Click Here for Website](#)



Texas Department of Transportation

[Click Here for Website](#)

*Your business location determines which agency to contact

DBE Certification Process



Complete Application

Eligibility Based on:

- Size
- Social Disadvantage
- Ownership
- Control Requirements

Desk Audit

Items Reviewed:

- PNW Statement
- Disadvantage
- Org Docs
- Org Tax Returns
- Owners Tax Returns
- Org Finance Statement
- Resumes
- Equipment
- Work History
- Financial Capability

On-Site & Review

Site Visit & Principal Review

Verification of Eligibility

If **Approved**, business shall added to TUCP list.

If **Not Approved**, Principal will be notified with reasoning.



Texas Department of Transportation

Texas DBE Process and Application

Diversity Management System

<https://txdot.txdotcms.com>

DBE Certification FAQs/Issues

Search DBE Directory

You can narrow your search of the UCP DBE Directory by these specific codes at this link:
<https://txdot.txdotcms.com>



Certification Codes

DBE firms are certified in specific North American Industry Classification Codes (NAICS) and DOTD work types.



Certification Process

The certification process takes approximately 5-6 weeks.



Expiration

There is no "expiration" date. A firm is certified as long as they meet the eligibility requirements and submit a No Change Affidavit annually.

DBE Goal Setting Process



Identify relative availability of DBE-certified contractors, vendors & consultants

Adjust the goal based on past participation of DBEs and available studies and other information

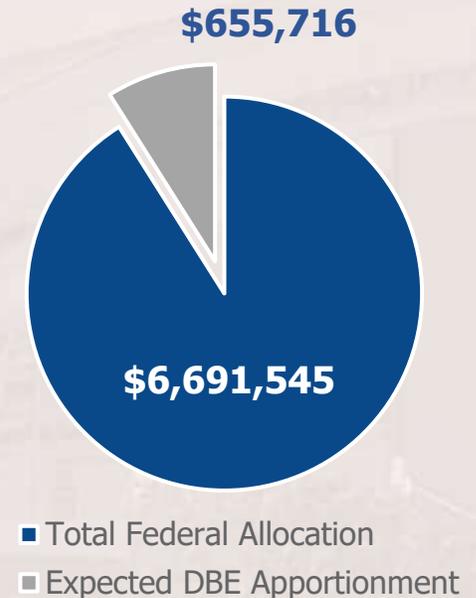
Midland International Air & Space Port

- **DBE Goal**

- 9.80%

- **FY 2021 - 2023 DOT Assisted Projects**

- 2021 Relocate Access Gates & Associated Roadway (Construction)
- 2021 Airfield Lighting Rehab (Construction)
- 2022 NW Basin Wildlife Improvements (Construction)
- 2022 Airfield Snow Removal Vehicles (Equipment Purchase)
- 2022 Reconstruct Twy E (Design)
- 2023 Reconstruct Twy E (Construction)
- 2023 Runways 10-28 and 16R-34L Geotechnical Testing (Design)



Project Details/Value

2021 Relocate Access Gates & Associated Roadway (Construction)

- Asphalt and concrete work, curb and gutter, utility relocation and improvements (water, sewer, drainage, and communications cable), and fencing/gate relocation.
- Estimated value: \$1,192,545 (federal portion)

2021 Airfield Lighting Rehab (Construction)

- Runway and taxiway edge lighting, signage panels, electrical vault, and runway pavement surface condition (system and software)
- Estimated value: \$1,732,500 (federal portion)

2022 NW Basin Wildlife Improvements (Construction)

- Earthwork, concrete pavement, and seeding for improvements to Northwest Basin
- Estimated value: \$2,520,000 (federal portion)

2022 Airfield Snow Removal Vehicles (Equipment Purchase)

- Procurement of snow removal vehicles
- Not subject to DBE participation

2022 Reconstruct Twy E (Design)

- Professional engineering /bidding services only for reconstruction of Taxiway E
- Estimated value \$189,000 (federal portion)

2023 Reconstruct Twy E (Construction)

- Asphalt pavement construction and pavement marking
- Estimated value: \$900,000 (federal portion)

2023 Runways 10-28 and 16R-34L Geotechnical Testing (Design)

- Professional design /bidding services and geotechnical testing for Runways 10-28 & 16R-34L
- Estimated value: \$157,500 (federal portion)

Contacts



Texas Department of Transportation

Michael D. Bryant
Director, Office of Civil Rights
200 E. Riverside Drive
Austin, TX 78704
(512) 416-4700
michael.d.bryant@txdot.gov



Midland International
Air & Space Port

Midland International Air & Space Port

Kim Watkins
Accounting Manager
DBE Liaison Officer
PO BOX 60305
Midland, TX 79711-0305
(432) 560-2200
kwatkins@midlandtexas.gov



Federal Aviation Administration

Civil Rights Staff, AWP-9
PO Box 92007
Los Angeles, CA 90009-2007

Thank You



Kutchins & Groh, LLC

400 Poydras St., Suite 1380

New Orleans, LA 70130

(504) 799-4090

lisa@kutchins-groh.com

Attachment D

MIDLAND FY 2021-2023 DBE GOAL - LIST OF PARTICIPANTS FOR 7-16-20 TELECONFERENCE at 1:30 (CST)

	Company	Contact	email	City	Type of Work
1	Parkhill Smith & Cooper	Danny Winchester	DWinchester@team-psc.com	Midland, TX	Consultant
2	Kutchins & Groh	Lisa Lawson	lisa@kutchins-groh.com	New Orleans, LA	Consultant
3	Kutchins & Groh	Greg Groh	greg@kutchins-groh.com	New Orleans, LA	Consultant
4	Kutchins & Groh	Brad Kutchins	brad@kutchins-groh.com	Mansfield, TX	Consultant